

# Climbing into the Future...



Agency-wide healthy adult lifestyle initiative begins

29 companies partner and hire a person with a disability for the first time

Boeing funded PGA to enhance capacity to serve individuals with Autism

Three individuals graduate from Monarch UK

PGA awarded one of the largest United Way grants for community residential services

450 families received financial support, 72 new families received Early Intervention

1st Annual Walk & Roll benefit over 400 people participate, raising \$45,000

Gateway Special Olympic excels in regional and state-wide competition

Dear Friends,

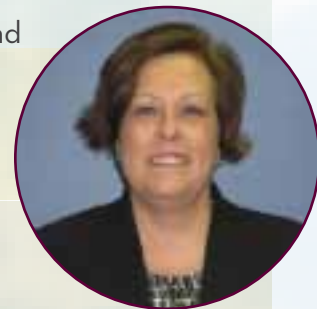
For 60 years, Ray Graham Association has continued to empower children and adults with disabilities and their families. This would not be possible without the support of our donors, community partners and friends who have helped us to continue to climb into the future.

This past year at Ray Graham Association has been a showcase of our culture which promotes empowerment, partnership, and celebration. RGA secured over \$300K in federal stimulus money to advance employment opportunities, including funds for 10 people to start their own business with our support. RGA also obtained continued funding through the Regional Transportation Authority to proceed in providing innovative assessments in training to advance independence of people to use public transportation. Progressive initiatives were launched through new revenue sources, such as health and wellness and autism, and now in its third successful year Monarch Living celebrated three participants graduating from the program who now live on their own.



Kim Zoeller  
President & CEO

RGA is fortunate to have a dedicated staff who through their daily efforts live our mission and promote the culture that has led us to the many accomplishments of the past year. When we live the mission of RGA, we are able to support people to overcome obstacles and make the climb to achieve their dreams. As we continue to be inspired by the children and adults we serve and the dreams they fulfill, we will be committed to making our own climb into the future; a climb that will bring a future of celebration.



Laura Sakas  
Chairperson of the Board

Sincerely,

A handwritten signature in black ink that reads "Kim Zoeller".

Kim Zoeller  
President & CEO

A handwritten signature in black ink that reads "Laura Sakas".

Laura Sakas  
Chairperson of the Board

## Ray Graham Association Board of Directors

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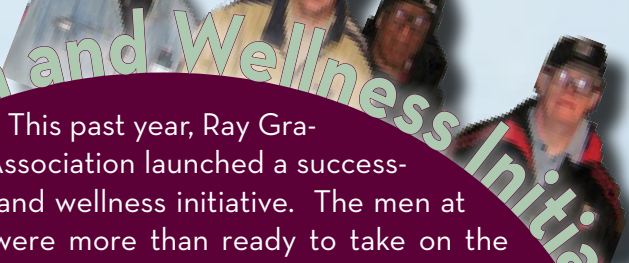
Robert F Spahn, Jr CLU,ChFc  
Deanna Wilkins, C.I.A.O.



## Federal ARRA Funds

When your house is messed, I'm the best!" This is the motto of Denise Clair, owner and proprietor of DC Cleaning Service. Denise has always had a passion for cleaning and a desire to own her own business. It was through Ray Graham Association's staff support that her business ideas became a reality. Ray Graham Association staff supported Denise in obtaining a web designer, pamphlets, business cards for advertising, and a strategic business plan. Denise was able to accomplish her goal, and is now a very proud business owner! For more information on Denise and her business, visit: [DC-CleaningService.com](http://DC-CleaningService.com). Denise is just one of many success stories made possible through innovative employment supports funded by the Federal American Recovery and Reinvestment Act economic stimulus funds. Ray Graham Association secured funding to support ten people with disabilities to launch their own business, like Denise. The organization also secured funding to provide job training and job placement services to young adults exiting area high schools and to create model of job placement services based on the principles of Social Capital.

Empowering people with disabilities



## Health and Wellness Initiative

This past year, Ray Graham Association launched a successful health and wellness initiative. The men at Circle CILA were more than ready to take on the challenge. They have made major lifestyle changes that have dramatically improved their quality of life. This includes being actively involved in making healthy food choices, and exercising regularly. The men are always excited to talk about their efforts on the treadmill and other various fitness activities. The staff at Circle have also been very dedicated to regularly discussing healthy lifestyles with their peers. Through combined dedication of the six men and their staff at Circle CILA they were able to accomplish many personal goals. For example, the men have lost a total of 80 pounds over the past year, a couple of the men have dropped two pant sizes, and one man was able to eliminate his diabetes medication by controlling his blood sugar through his healthy diet. The health and wellness initiative will continue into the future to ensure that all individuals served by Ray Graham Association have the chance to make their lifestyles healthier.

Climbing into the future...





## Monarch...

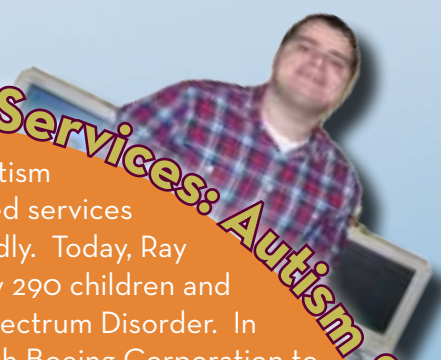
This year, Ray Graham Association proudly announced the addition of a new innovative program model for young adults with disabilities: Monarch Services...Supporting Young Adults to Learn, Grow, and Achieve. Monarch...consists of five different options including Monarch Academy, Life Coaching, Real World 101, Home & Community Based Individual Supports, and the already successful Monarch Living. This innovative model allows for service options to be purchased alone, or in different combinations selected by the participant that best suits his/her unique needs, interests and schedule. Providing responsive services, thinking outside of the box, and learning from young adults and their families has been the driving force behind this one of a kind program model.

## Expansion of Home-Based Service Dollars

The HomeBased Program is designed to put people with disabilities and their families in the driver's seat by awarding families funding they can use to purchase services that are most beneficial to them. Ray Graham Association provides Service Facilitation to individuals and families with this type of funding. Our professional staff assist people to design a package of services unique to their own needs, goals, and dreams for themselves or their family member. Since 2008, our Service Facilitation program, has increased by more than 50% to nearly 250 people and families being served today. This growth is due to both families seeking us out for Service Facilitation, as well as our success in partnering with the State of Illinois to convert state funded grant programs into Medicaid Waiver funded services. This partnership ensures long-term stabilization of funding for people served and the organization. We are extremely proud of completing this process, which secured Home Based services for many families that were not part of this program, as well as increasing enrollment in other RGA programs that families could not previously access due to lack of funding.

## Enhancing Services: Autism Spectrum Disorder

The demand for Autism Spectrum Disorder focused services and supports are growing rapidly. Today, Ray Graham Association serves nearly 290 children and adults diagnosed with an Autism Spectrum Disorder. In response, the organization partnered with Boeing Corporation to fund a year-long initiative. In a short period of time, Ray Graham Association completed a family needs assessment, as well as a staff training needs assessment. Based on the results of the assessments, we designed family education and outreach opportunities to advance the knowledge base and supports for families. Additionally, through a partnership with the Illinois Autism Training and Technical Assistance Program, our professional level staff are accessing additional training and education to better serve the population of children and adults with Autism Spectrum Disorders. The Autism Initiatives will continue and will include ongoing program redesign and enhancement, family outreach education opportunities, and staff development and training. Through the Autism Initiative, people with Autism Spectrum Disorders will have enhanced opportunities resulting in the achievement of individualized personal goals. Ray Graham Association views the initiative as an opportunity to create a model program that will set the standard for other organizations. This is just another step Ray Graham is taking into the future to empower people with disabilities.



# Financial Highlights

Year ended June 30, 2010

## Revenue

### Fees + Purchase of Service:

Department of Human Services	\$7,773,933
Department of Healthcare and Family Services	6,461,944
Client/Family Pgm Fees (incl. SSI, SSA, pensions, etc.)	3,007,288
<b>Total Fees + Purchase of Services</b>	<b>17,243,165</b>

### Grant Revenue Operations

Department of Human Services	2,542,752
Local Government Awards - Recreation	391,472
<b>Total Grant Revenue Operations</b>	<b>2,934,224</b>

### Grant Revenue - Capital Improvements

Federal Government Awards- Capital Improvements	138,361
Corporations and Foundations - Capital Improvements	142,065
<b>Total Grant Revenue Capital Improvements</b>	<b>280,426</b>

### Contributions & Other

United Way	171,452
Restricted	382,184
Unrestricted	764,401
Contributions - Goods and Services	120,981
Management Fees	249,900
Production Income	26,119
Training Income	218
Miscellaneous	300
<b>Total Contributions &amp; Other</b>	<b>1,715,555</b>

### Investment Income

Interest	38,910
Dividends	16,904
Net gain on investments	41,729
Net income on disposal of equipment	136,710
<b>Total Investment Income</b>	<b>234,253</b>
<b>Total Revenue</b>	<b>22,407,623</b>

## Expenses

Program Services	18,353,343
Management and General	2,656,963
<b>Total Expenses</b>	<b>21,010,306</b>

## Change in net assets

\$1,397,317

88% of the funding Ray Graham receives goes directly to programs. Only 12% goes to administrative costs.

Note: A complete set of audited financial statements is available upon request.





**Those who bring sunshine to the lives of others cannot keep it from themselves.**

*- J. M. Barrie*



**Thank you to our generous volunteers and donors who bring sunshine to the lives of individuals RGA serves, and continue to allow us to climb into the future.**



**[www.raygraham.org](http://www.raygraham.org)**

